



The First 90 Days: Rolling Out Vim in a Provider Network

A Proven Path From Implementation To Impact

Rolling out new healthcare technology across a provider network can feel overwhelming with multiple systems, varied workflows, and high-stakes timelines. For MSOs, ACOs, IPAs, payers and health tech partners, even the best ideas can stall when implementation becomes complex.

This guide was created to show exactly what to expect when working with Vim. It outlines our structured, 90-day rollout framework, a model designed to make onboarding a provider network simple, transparent, and fast.

Our process reflects years of experience supporting networks like yours. It's not theory, it's a proven path to measurable impact. By the end of this guide, you'll see how Vim helps partners move seamlessly from partnership agreement to provider activation and measurable results in a matter of weeks.

Why Partners Choose Vim & Why Providers Love it

Partners choose Vim because we're:



Fast

Go live in weeks, not quarters.



Reliable

Repeatable, proven process that scales across network sizes.



Supported

Dedicated implementation and provider success teams guiding every step.



Secure

EHR-agnostic, compliant, and trusted by leading risk-bearing entities.



Measured

Progress tracked through real-time user engagement dashboard and provider feedback coordination.

What providers experience:

Providers and their care teams don't log into Vim, they experience it. Our platform surfaces real-time, context-aware insights and needed functionality directly in the EHR, at the exact moment they're needed.

No portals. No toggling. No extra clicks. Just the right information and tools at the point of care. That's why users describe Vim as effortless. It feels less like new technology and more like better technology.

Together, these qualities make Vim the simplest, fastest way to embed innovation into clinical and administrative workflows without disrupting the people delivering care.



Milan Vyas

Chief VBC Officer
MyCare Medical

Vim actually provides us daily visibility and insights that are not labor intensive or manual to derive 1) physician engagement and 2) the comprehensiveness of our patient visits to practice better preventative medicine.



The 90-Day Rollout Framework

What Partnership Looks Like in Practice

Phase 1

Align & Activate (Days 0 - 30)

Onboarding begins with Vim leading strategic planning, technical setup, application review, UAT and testing. This includes data ingestion, app configuration, demo creation and review. Our Customer Success teams align closely with your operations, IT, and network leads to ensure a smooth start.

Phase 2

Network Enablement (Days 31 - 60)

As the technical components of onboarding are completed, Vim's team works with each customer to:

- Define success criteria
- Develop user-facing enablement materials
- Deliver training to customer resources to support practice implementations, and communicate ahead of launch.

Phase 3

Launch & Measure (Days 61 - 90)

Once aligned, practice implementations begin as a coordinated effort between the customer and Vim's Network and Support teams. Vim tracks utilization and engagement metrics such as downloads, utilization, and active user rates. These metrics are tracked and reviewed between the Vim's Customer Success team and the customer, during weekly/biweekly project meetings and on an ongoing basis during quarterly business reviews. By Day 90, partners have visibility into network activation and engagement trends and a roadmap to scale across additional practices or use cases.

The first 90 days are where trust is built, success is proven, and growth begins.

What Success Looks Like

Vim rollouts are measurable, predictable, and built for real-world experience.



MaxHealth, a high-performing primary care network, partnered with Vim to surface chronic condition assessment opportunities directly within the EHR at the exact moment of care. By embedding Vim's point-of-care platform across their network, MaxHealth enabled providers to take timely action on risk adjustment opportunities without changing their workflows.

The Results

90%
Diagnosis gap
action rate

Effortless provider
experience,
seamlessly embedded
in the EHR

Network-wide
activation
achieved in weeks

Your Rollout Partner

When you partner with Vim, you gain more than a platform, you gain a team that is committed to your success. Our Customer Success, Implementation, and Network teams guide every phase, ensuring you and your team are supported from kickoff to expansion. Communication is clear, timelines are transparent, and outcomes are tracked at every step.

We bring the structure and predictability that complex rollouts often lack so you can focus on what matters: adoption, performance, and outcomes.

Structured. Reliable. Supported. Simple.

Beyond 90 Days

The first 90 days are just the start. Once a practice activates Vim and completes their download, Marketplace access is immediately available, allowing partners and providers to explore a growing ecosystem of embedded applications that extend impact and drive continuous improvement at the point of care.

Vim is the foundation for scale. As new use cases emerge, care coordination, prior auth, medication affordability and more Vim makes it easy to turn them on without technical hurdles or provider disruption.

Vim makes scaling innovation simple. Because when technology fits the workflow, adoption follows and results multiply.

Ready to get started?

Discover how quickly your network can launch, scale, and succeed with Vim.

[Request a Demo ↗](#)