



The Provider Network Guide to Point-of-Care Enablement

Scaling Value-Based Performance By Embedding Intelligence Into Practice Workflows At The Point Of Care

Value-based care only works when the system works for providers and care teams. Provider networks are tasked with driving performance across risk adjustment, quality, utilization, and care coordination. Performance happens in a moment, with a single diagnosis, referral decision, or service delivered. This guide offers a modern blueprint for enabling provider success in value-based care at the point of care, seamlessly, intelligently, and at scale.

Why This Guide Exists

Despite well-intentioned outreach and training, too many value-based care programs fail to meet their full potential. Providers and care teams are overwhelmed, navigating fragmented systems that pull attention away from patients. Mandates don't translate to behavior change, and disjointed data sources don't optimize outcomes.

Provider networks are increasingly responsible for driving performance across a broad network of providers, yet they often lack tools that support timely, effective decision-making. To deliver results, provider networks must start enabling intelligent action at scale, within the workflow, and in real time.

From Admin Enforcer to Workflow Enabler

Provider networks are no longer just administrators of contracts and compliance, they are performance accelerators. But to fulfill that role, they must ensure their strategies reach the clinical front lines. When insights are delivered at the right moment within provider and care team workflows, action becomes natural. The outcome is not just better performance, but better care.

What We Mean by Point-of-Care Enablement

Point-of-care enablement brings data, insights, and action directly into the care team's native workflow. It's not about layering more onto busy care teams; it's about removing friction.

Effective enablement is:



Embedded

Delivered directly inside the EHR, not as a separate tool.



Timely

Surfaces data, insights, and tools before the opportunity to act is lost.



Actionable

Provides clear, relevant next steps.



Intelligent

Continuously learning based on real-world use.



Context-Aware

Guidance is smart and personalized, based on the patient's data, the current care plan, and the care team member working with the patient.

The Provider Enablement Framework

A five-part framework that helps provider networks embed their strategy into everyday care

1

Define Performance-Critical Moments

Identify which workflows & touchpoints matter most (pre-visit planning, encounter documentation, transitions of care, referrals, etc.)

2

Embed in the Workflow

Deliver insights and tools within the EHR, eliminating toggles, duplicate data entry, portals, or external workarounds.

3

Guide the Action

Whether a provider or care team member is rendering a service, updating a care plan, or coordinating care, guide next steps rather than just sharing data.

4

Establish Trust

Be transparent about logic and data. Ensure providers and care teams understand why prompts appear and have a seamless opportunity to give feedback.

5

Measure What Matters

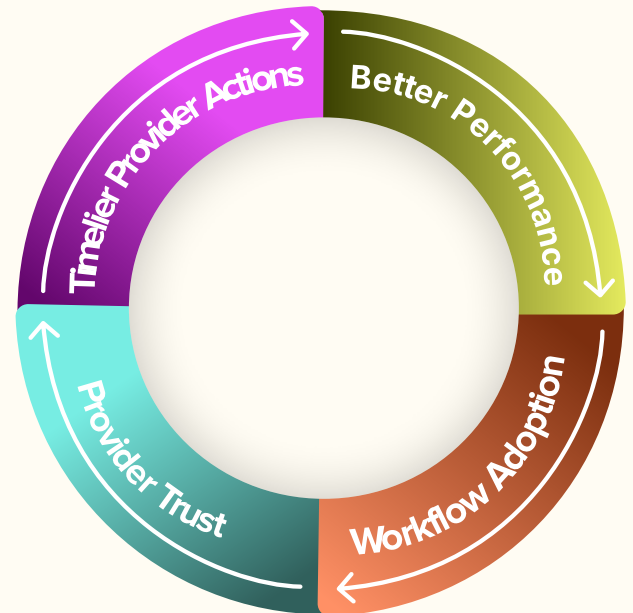
Track engagement and actions to validate performance impact across the provider network.

The Enablement Flywheel

Enablement isn't a one-time initiative, it's a system that builds momentum:

1. Embedded intelligence enables more timely action
2. Better actions drive measurable performance gains
3. Improved results increase provider trust
4. Trust leads to stronger adoption of future workflows
5. Adoption creates better feedback loops, improving future design

As this flywheel turns, provider networks become more than program administrators, they become orchestration platforms powering modern care delivery.



What Great Enablement Looks Like

Case Study

The Challenge

As a value-based primary care group with an existing high standard for MRA and quality operations, PMA wanted a scalable technology foundation to deepen and drive its provider quality and risk-adjustment program and from which to build compliant provider KPIs.

Specific challenges included:

- No streamlined way to get data to the point of care.
- Manual, out-of-workflow processes like spreadsheets, scanning and emails with 3+ days of pre-scrubbing and FTE activity and workflows.
- No line of sight into provider activity and lack of real-time data at the leadership level.
- Inability to scale quality and risk adjustment operations/manage a growing organization.
- Disengaged providers and concerns about burnout due to inefficiencies.

The Solution

To strengthen provider engagement and streamline its value-based operations, Premier Medical Associates deployed Vim's point-of-care connectivity platform across 20 locations, embedding advanced workflow capabilities directly within the EHR. Through a single implementation, 45 providers gained access to tools purpose-built for Medicare Advantage populations, including quality score performance tracking and potential condition review.

This approach equipped PMA with scalable oversight, real-time connectivity, and actionable insights at the point of care, aligning its physician network to payer contracts while ensuring providers could focus more fully on delivering high-quality patient care.

The Results

0.40

Increase in STARS rating YoY

77%

Diagnosis recapture rate achieved 3 months earlier than the year prior

97%

Provider engagement rate within 3 months

Evaluation Checklist

Use this checklist to assess what to look for in an enablement partner.

- Is it truly embedded, or reliant on external portals, logins, and toggles?
- Can it support multiple use cases and workflows simultaneously?
- Do providers trust and engage with the signals?
- Is it adaptable across EHR environments?
- Can it capture feedback and improve over time?
- Does it deliver measurable clinical and operational impact?

Don't Push. Enable.

The path to value doesn't run through another system, portal or another dashboard. It runs through the workflows providers and care teams are already engaging in at the point of care.

Enablement is how provider networks go from chasing performance to powering it, it's how friction becomes flow, and it's how providers finally experience the system working for them, not through them.

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